Partnering for CHNA and IPLAN

July 23, 2013 1:30pm – 3:00pm

THANK YOU FOR JOINING US

Please stay tuned. The webinar will begin on time.

Please note that you will be placed on mute for some of this session. You may use the chat dialogue box at any time to contact IPHI staff.

This session will be recorded and available at: <u>IPLAN Website</u> and www.iphionline.org





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Partnering for CHNA and IPLAN

July 23, 2013 1:30 – 3:00 PM

Training funded by Illinois Department of Public Health





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HOUSEKEEPING Organizers will mute all phones during the presentation minimize side bar · Q & A session at the end Raise hand / - You can ask questions through option the <u>chat option</u> anytime during the presentation At the end, we'll take live questions. Please use the <u>raise</u> <u>hand option</u> to be un-muted. Submit **Technical Issues** 312.850.4744 kristin.monnard@iphionline.org questions here

Welcome Laurie Call Director Center for Community Capacity Development Illinois Department of Public Health Partnering for CHNA and IPLAN July 23, 2013

Webinar Presenters

Laurie Call, Director
Center for Community Capacity Development
Illinois Public Health Institute

Jess Lynch, Senior Program Associate Illinois Public Health Institute

Vanessa Newsome, Project Manager
Will County MAPP Collaborative, Will County Health Department

Julie Edwards, Director, Community Health Strategy Presence Health





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Webinar Objectives

- Describe the commonalities between IRS requirements for Community Health Needs Assessment (CHNA) and Implementation Plans and local health department Certification requirements for IPLAN.
- 2. Define essential ingredients to foster effective collaboration and partnership and overcome common barriers.
- 3. Apply guidance for developing a shared mission, vision and values for the assessment and planning process.
- 4. Collaboratively define a shared community for the assessment and plan.
- Identify key components of effective Memorandums of Understanding (MOUs) for partners.
- 6. Link to local successful health department/hospital partnerships.





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Poll Question 1:	
As you view this Webinar, which sector do you	
represent.	
represent	
a) Local Health Department	
b) Hospital	
c) Other	
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Poll Question 2:	
Tell us about your experience with IPLAN/CHNA.	-
, ,	
a) Have never participated in an IPLAN or CHNA	
b) Have participated in an IPLAN.	-
c) Have participated in a CHNA.	
d) Have participated in both an IPLAN and CHNA.	-
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Partnering for CHNA and IPLAN July 23, 2013	8
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Rationale and Opportunity	
Jess Lynch	
Senior Program Associate	
Center for Community Capacity Development	
Illinois Public Health Institute	
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Some Reasons for LHDs to Consider Partnering with Nonprofit Hospitals

- By and large, they serve the population you serve
- Nonprofit hospitals are conducting CHNAs in any case
- Great deal of valuable data and knowledge complementary to public health's own
- Potential economies of scale on assessment costs and effort
- Potential for coordination on priority-setting
- Potential for coordination on plans and actions

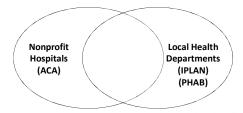




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Opportunities for Partnership



ACA = Affordable Care Act PHAB = Public Health Accreditation Board IPLAN = Illinois Project for Local Assessment of Needs





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Other Opportunities for Partnership

Required Assessments:

- Federally Qualified Health Centers (FQHCs):
 HRSA requires: "Needs Assessment: Health center demonstrates
 and documents the needs of its target population, updating its
 service area, when appropriate." (Section 330(k)(2) and Section
 330(k)(3)(J) of the PHS Act)
- Community Reinvestment Act (CRA): Performance Context

Other groups doing community health assessment and planning:

 United Way, local/regional planning departments, community foundations, community based organizations, etc.





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Poll Question 3:

Which of the following have you partnered with for IPLAN/CHNA?

- a) Community-based organizations
- b) Community Foundations
- c) Federally Qualified Health Center (FQHC)
- d) Local/Regional Planning Depts
- e) United Way

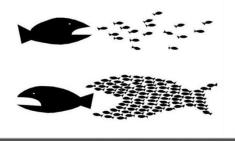




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How can we be most effective?







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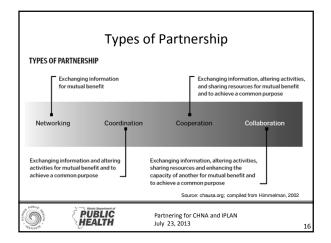
Initiating and Understanding Successful Partnerships

Jess Lynch Senior Program Associate Center for Community Capacity Development Illinois Public Health Institute





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Collaboration

"Exchanging information, altering activities, sharing resources, and enhancing the capacity of another for mutual benefit and to achieve a common goal"

Partners share fully in risks, responsibilities, and rewards of collective action.

Collaboration requires high levels of trust, substantial time commitments, and common turf.

Source: Himmelman, 2002





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Essential Ingredients

- Committed Stakeholders
- Shared Vision
- Trust
- Understanding of each Organization's Perspectives, Strengths and Limitations
- Clearly Defined and Shared Roles, Responsibilities and Resource Commitment
- Informal/Formal Agreement (MOUs)
- · Mutual Accountability
- Confidentiality Agreement

Adapted from National Association of Community Health Centers, The Planning Process: Laying the Foundation for a Successful Partnership





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Challenges in Initiating These Partnerships

- Different motivations
- Resource intensive on the front end
- Aligning assessments' frequency and time cycle
- Ownership of data
- Choosing and interpreting indicators
- Overlapping jurisdictions
- Scope of assessment can vary
- Different reporting needs and audiences





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Common Strengths

- Data: LHDs and Hospitals each collect information based on their service area. Population data and patient information can complement each other
- Skills and Processes: Each organization has unique assessment skills as well as ways of reaching out and affecting change in the community
- Partners: The inclusion of a vast array of partners from both organizations ensures a broad representation from the community
- Health Equity: In aligning strategic plans, hospitals and LHD can
 ensure that vulnerable populations are receiving the care they need



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Tips: Talk about the benefits

Understand the strategic and mission motivators for different partners!

- Collective action results in more collective impact
- Improved system efficiencies and less redundancies
- One comprehensive assessment can meet several types of requirements
- No one entity can fully address issues identified by assessments
- Funders reward effective partnerships
- For health care, changes in payment/reimbursement will drive more focus on population health; community benefit needs to be tied into hospitals' overall strategy
- Need to continue to develop a shared vision for working on social determinants of health





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Poll Question 4:

Which best describes the current partnering efforts of your hospital and health dept for IPLAN/CHNA?

- a) Networking Exchanging information for mutual benefit.
- b) Coordination Exchanging and altering activities for mutual benefit and to achieve a common purpose.
- c) Cooperation Exchanging information, altering activities, and sharing resources for mutual benefit and to achieve a common purpose.
- **d) Collaboration** Exchanging information, altering activities and enhancing the capacity of another for mutual benefit and to achieve a common purpose.
- e) N/A





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Questions to Consider

- Should your organization participate in a collaborative initiative? (Cost/ Benefit)
- What is your vision? What is the vision of your partners?
- Who is currently involved? Who is missing from the table?
- What ground rules will you agree to?
- What are your goals and objectives?
- Who is responsible for completing each objective?
- What assets does each partner have?
- How effective is your leadership? How can it be improved and supported

Adapted from Himmelman, 2002





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Partnering for

Assessment & Planning

Laurie Call Director

Center for Community Capacity Development
Illinois Department of Public Health





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Assessment and Planning Requirements

IPLAN	IPLAN	Affordable Care Act	The Patient Protection Affordable Care Act	PHAB	PHAB
Community Assessmer (Every 5 Ye	nt	CHNA (Every 3 Year	s)	Community Assessment (Every 5 Year	t
Identify Price	ority Issues	Identify Priorit	y Issues	Identify Prio	rity Issues
Community		Implementation Strategies for Benefit		Community Improvemen	

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PUBLIC HEALTH

IPLAN	Affordable Care Act	PHAB	
Involve community participation in completion of assessment and plan	Engage Community Stakeholders Describe community input Specific mention of public health experts	Engage Community Stakeholders Document community input, partnerships, and primary data collection	
Describe Assets and Resources	Describe Assets and Resources	Describe Assets and Resources	
Variety of data sources used to identify needs	Analytical methods applied to identify needs	Variety of data sources used to identify needs.	
Make reports available to public	Make reports widely available to the public	Make documents available to public	



Non-Profit Hospital and CHNAs

- Under the Affordable Care Act, nonprofit hospitals must complete a CHNA every 3 years.
- Some updates from IRS' proposed rules in April 2013:
 - Hospitals are allowed to collaborate
 - The hospital must identify its roles and responsibilities in the implementation strategies
 - Hospital may define its community to include geographic areas outside of those in which its patient populations reside.
 - The hospital must include a plan to evaluate the impact of implementation
 - Failure to comply can result in the revocation of the hospital's tax exempt status and a \$50,000 excise tax.





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Tips: Working Collaboratively with System **Partners**

- Ask your partners what their individual interests are. What do they need to get out of an assessment process? What requirements are they seeking to
- Identify common ground. Articulate a shared vision or goal.
- Design a process that is focused on the shared vision or goal while accommodating at least some individual interests.
- · Identify set of indicators that align with common vision or goal and that can meet at least some individual interests.
- · Identify existing data available among all partners to avoid unnecessary data collection.
- Divide and conquer. Assign roles and responsibilities based on organizational assets and strengths. Avoid duplication of effort.





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Developing a Shared Mission

- Purpose: Who we are; What we do; How we do it; Why we do it
- Process may be more important than the actual words.
 - Great group development activity with dual purpose.
 - Gets things out on the table, such as mandates and
 - A first symbol or sign of collaboration.
- Branding and/or messaging for the Partnership and work ahead.





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Useful Tool - Charter

- Mission Purpose
- Scope (In and Out)
- Background Info
- Goals/Objectives -Measurable is best!
- Duration and Commitment
- Communication Plan
- Team Members/Roles
- Signatures/Agreements
- and Responsibilities
- Operating Guidelines
- Resources





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Defining Community Together

Hospital communities may include:

- Geographical area, as defined by the hospital
- Vulnerable and medically underserved populations
- Regional/national/international populations served by a hospital's specialty.

Health Department communities may include:

 Geographical jurisdiction (county/ municipality)

Hospitals and LHDs may not have complete overlap in communities, but can still partner for one portion of their community.





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Partner Roles

- Convener
- •Capacity Builder
- Catalyst
- Partner
- Conduit
- Facilitator
- -
- FunderAdvocate
- Community Organizer
- Technical Assistance

Provider

Source: Himmelman, 2002





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Memorandums of Understanding

Should Include:

- Proposed scope of joint activities;
- Timeline for evaluating and implementing the partnership;
- Management and staff members that will be involved in the planning process (i.e., the planning "team");
- Consultants (if any) to be hired, by which party and at whose expense;
- Requirements that the parties will agree on any publicity and/or third party disclosure regarding the collaboration;
- Requirements for disclosure to one another of other pertinent negotiations; and
- The parties' expectations—financial and otherwise.

National Association of Community Health Centers, 2010





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	Partnership Agreement
l	Memorandum of Understanding
l ‰	ORGANIZATION 1 AND ORGANIZATION 2
Memorandum of Understanding Sample Template	This Memoranhum of Understanding (MOU) describes the responsibilities and expectations between Organization [Oog2] and proposed of this assuments for feature of community]. The purpose of this assuments is to discover the unique needs of this community as it relates to Ja-risk youth, elders in need, other social service areas].
I E	RESPONSIBILITIES AND EXPECTATIONS
F 5.	For the assessment, Org1 serves as the "lead" organization. As the lead organization, Org1 is responsible for the following:
a e	[List the specific responsibilities of the lead agency]
<u>5</u> <u>a</u>	 [List specific resources being contributed by the lead agency, including: staff time—list names and the amount of time to be contributed; space; materials; or money]
I 5E	Under this Agreement, Org2 agrees to:
	[List the specific responsibilities of the assisting agency]
ndum of Unders ample Template	 [List specific resources being contributed by the lead agency, including: staff time—list names and the amount of time to be contributed; space; materials; or money]
l ⊵ ≒	TIME PERIOD
] = =	The community assessment is expected to be completed within [three months, six month, etc.]
ا کو اد	TERMINATION
rar S.	Org1 may rerminate this Agreement, in whole or in part, with or without cause, with a seven (7) day written notice of termination. Such notice shall be given in writing to Org2 and shall be sent via certified or registered mail with return receipt requested.
l E	Signatures of Authorized Representatives
\ Ve	Org 1 Representative [Type name, title]
	Date
PUBLIC	$\overline{Org~2~Representative~[T]pe~name, tide]}$ Source: strengtheningnonprofits.org
MEALIN	Date

Tips: Structuring Partnerships

- Clear roles for partners
- One coordinating organization is the most common model, although co-coordination can work
- Partnership led process
- Partnership helps identify steering committee made up of folks who are decision makers (allocate resources, integrate these priorities in their mission)
- · Organize by steps in the process
- Hire consultant or coach (who consults with partnership, lead organization, or facilitating organization) -- not a necessity but really helpful





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Where to find more information on CHNA and Community Benefit

IRS Guidance

www.irs.gov/pub/irs-drop/n-11-52.pdf http://www.irs.gov/PUP/newsroom/REG-106499-12.pdf

Association for Community Health Improvement

- www.communityhlth.org/
- Catholic Health Association

www.chausa.org

Hilltop Institute

www.hilltopinstitute.org/hcbp.cfm

Health Systems Learning Group
 http://www.methodisthealth.org/files/faith-and-health/HSLGembargoedmonographApril42013.pdf
 health/HSLGembargoedmonographApril42013.pdf





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Partnering for **Implementation**

Laurie Call
Director
Center for Community Capacity Development
Illinois Department of Public Health





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Poll Question 5:

How much of the implementation of your last IPLAN/ CHNA was done in partnership?

- a) 0-10%
- b) 10-25%
- c) 26-50%
- d) 51-75%
- e) 76-100%





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Need for Partnership on Implementation

- Hospitals' community benefit has historically been mostly charity care and uncompensated care. As of 2009,¹
 - 72% of community benefit \$\$ used to help pay for care for the uninsured or underinsured (charity care, uncompensated care, means-tested payer discounted care and Medicare shortfalls)
 - only 5% of community benefit \$\$ went to community health improvement and community building activities

¹ Trust for America's Health, A Healthier America 2013 - analysis of AHA/Emst & Young data report

 To address social determinants of health, public health and health care are in the same position of needing to engage with stakeholders across sectors





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IRS Form 990, Schedule H

- Nonprofit hospitals must report their community benefit activities annually on Schedule H
- 6-part form. Some relevant reporting requirements:
 - Part I. "Financial Assistance and Means-Tested Government Programs" and "Other Benefits"
 - Part II. "Community Building"
 - Part V. includes reporting on "CHNA" and "Financial Assistance Policy"
- The IRS' proposed rules for CHNA from April 2013 included proposed language clarifying that "community building" activities count as community benefit, but there is still need for a definitive and final clarification
- More information:

http://www.irs.gov/uac/About-Schedule-H-Form-990 http://www.hilltopinstitute.org/publications/





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Understanding Priorities for Each Partner

Several hospital systems, health dept working together to align efforts





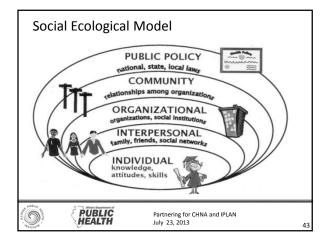


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Resources for Collaborating on Implementation

- Health Systems Learning Group http://www.methodisthealth.org/files/faith-andhealth/HSLGembargoedmonographApril42013.pdf
- National Association of Community Health Centers. (2010).
 Partnerships between Federally Qualified Health Centers and Local Health Departments for Engaging in the Development of a Community-Based System of Care.

 $\frac{\text{http://www.naccho.org/topics/hpdp/upload/partnerships-between-fqhcs-and-lhds final 11~03~10.pdf}$





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Tips: Effective Communication

- Plan ahead
- Think carefully about roles and responsibilities
- Use actionable agendas and meeting minutes. (Document!)
- Craft tailored messages, articulate a win-win
- Leverage people with established relationships to engage partners
- Listen to what brings each of the partners to the table and build process outcomes that will fulfill needs
- Celebrate incremental victories that come from collaboration





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Story from the Field: Will County's MAPP Collaborative

IPHI Webinar July 23, 2013

Julie Edwards, MS Director, Community Health Strategy Presence Health

Vanessa D. Newsome, MSEd Project Manager Will County MAPP Collaborative/ Will County Health Department



Overview of Will County

- Changing landscape
 - Population 681,545 (2011)
 - Hispanic/Latino population doubled since 2000
 - Senior population is increasing
 - 6.3% live below poverty
 level
 - Unemployment is 10.1%



Overview of Will County

- Partners providing financial contributions
 - Health Department
 - 4 hospitals
 - 3 FQHCs
- Fiscal agent
 - United Way

Will County MAPP Collaborative

- How did we get involved?
 - Will County IPLAN process
 - Hospitals' IRS requirements
- MAPP training
- Why MAPP?

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Benefits of MAPP

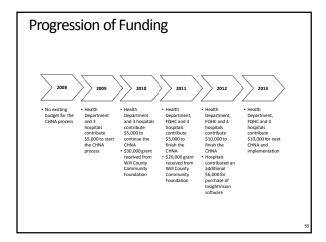
- Creates a healthy community and better quality of life
- Increases visibility of public health
- Anticipates and manages change
- Creates a stronger public health infrastructure
- Builds stronger partnerships
- Builds public health leadership
- Creates advocates for public health

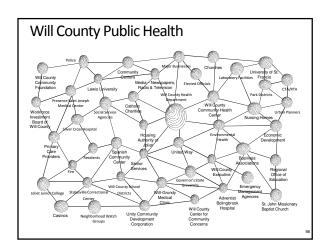
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Will County's Progression 2000 PDAIN PORT SERVICE Complete Will County Process PLAN Process PORT SERVICE Complete Will County Complete an Department used the APEPH model to complete with them to fix Parcicular Complete with them t

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Setting the Stage for Success	
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Dedicated MAPP Co-facilitators	1
Dedicated MAPP Co-facilitators	
Julie Edwards (Presence Health) Nonces Newsers (Will County Health)	
Vanessa Newsome (Will County Health Department)	
Staff behind the scenes planning all four assessments, in addition to Steering Committee	
meetings	
53	
Funding for Will County MAPP Project]
Annual donations received from:Adventist Bolingbrook Hospital	
Aunt Martha's Youth Service CenterEdward Hospital	
Presence Saint Joseph Medical CenterSilver Cross Hospital	
 Will County Health Department \$30,000 one-time grant funding from the Will 	
County Community Foundation	
I	





Steering Committee Member (samples)	Organization	Diversity: Age/Race/ Gender	Government Official	Health Care Provider	Educator	Advocacy for Elderly, Underserved	Social Service Agency	Expertise in Population Health/ Demographic Data	Community Education/ Outreach
Newsome	Will County Health Department	х			х	х			
	Presence Saint Joseph Medical Center	х		х		х			х
	Will County Health Department		х	х				х	
	Will County Government		х						
	Governor's State University	х			х				х
Mike	United Way of Will County						х		х

Will County's Organization

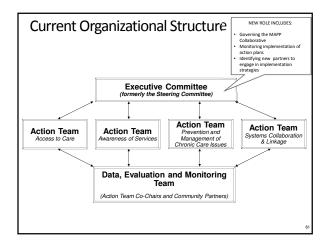
- Created a MAPP Steering Committee comprised of 25 local organizations
 - Completed Letters of Commitment
 - Met monthly to govern the process (and continues to meet monthly!)
 - Guided how each assessment was completed
 - Participated in four assessments
 - Provided feedback/approval on final reports

Letter of Commitment

Letter of Commitment

Will County MAPP Partners

- Adventis Bolighroch Hospital
 Adventis Bolighroch Hospital
 Adventis Bolighroch Hospital
 American Cancer Society
 American Heart Association Midwest Affiliate
 American Lange Association Midwest Affiliate
 American Lange Association Midwest Affiliate
 Aquino Clinical Services
 Center of Economical Devices (County, Inc.
 Center Lore Resource and Referred Agency
 Community Services County (County)
 Exists Food of John County (County)
 Exists Food of John Center John County
 Crisis Line of Will and Grundy County
 Exists Food of John Center John
- Lutheran Social Services of Illinois
 Monning Star Mission Ministries
 MAMI Will-Grundy (National Allamee on Mental Illness)
 MAIGH Will-Grundy (National Allamee on Mental Illness)
 Mational Book-up of Black Women, Inc.
 New Life Charch
 Provens Gard Glack
 Provens Alone Carlo
 Provens Home Carlo
 Provens Home Carlo
 Provens Shore Carlo
 Provens Shore Carlo
 Service Carlo
 Service Carlo
 Service Carlo
 Service Carlo
 Linder Way of Will County
 Linder Way of Will County
 Linder Way of Will County
 Linders Will County Community Foundation
 Will County Community Foundation
 Will County Fort Fort Service Will County Fort
 Will County Fort Month
 Will County Fort Month
 Will County Linders Office
 Will County Medical
 Will County Medical Clinic
 Will County Medical Clinic



Creating a Shared Vision

Will Country's Character Memory Well Capely MAPP Flancing Geometries - WCAPE (In the Capely MAPP Flancing Committee - WCAPE

Will County's Visioning Process	
 Surveyed community members Hired a consultant to facilitate session with Steering Committee members Field tested vision statement Finalized vision statement with Steering Committee 	
Will County Vision Statement	
In Will County, every life has value. All individuals have the opportunity to realize their full potential and to achieve the highest quality of life. We are a community rich in diversity, where involvement and commitment have deep roots among our residents.	
We strive to be a progressive community that maximizes the use of community partnerships and collaboration among all sectors to ensure, enhance and promote comprehensive, quality and equitable education, healthcare and social services.	
ilealtituare and social services.	
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]
Engaging the Community	
,	

Will County's MAPP Assessments

- IPHI assisted with assessment planning and strategic issues prioritization
- Sub-committees were formed for each assessment and were chaired by a Steering Committee member
- Dedicated MAPP staff and interns
- Assessments completed concurrently
- Action teams created around top needs in the community

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A Strong Foundation is Needed

- The CHNA is the foundation to the Implementation Strategy/IPLAN document
- Make sure the right community partners are engaged
- Allow sufficient time during the CHNA to help move implementation forward

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Annual Public Health Forums

- One day event held annually
- Provide MAPP overview for new partners
- Share results of the assessment and strategic plan
- Breakout groups for MAPP Action Teams

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Community Engagement

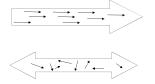
- Necessary to move implementation forward
- Have the right people at the table
- Engage all sectors in the community
- Don't be afraid to work with competitors!
- Structures used:
 - Steering Committee/Executive Committee
 - Action Teams

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What Can Be Done to Create Change?

- What are the existing resources, assets and strengths for this work?
- Who is already engaged in this work? What are they doing to address this issue? Can we partner?
- Who else needs to be engaged in this work?
- What are the barriers? How can they be overcome?
- What has worked elsewhere?
- What are the evidence-based approaches to create the change defined?

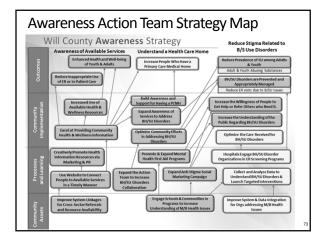
We Seek Alignment of Activities/Action Plans



Alignment makes us stronger.

Align with other initiatives going on with the public health department, other organizations in the community and at the state and national level.

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Lessons Learned

Lessons Learned

- Create co-coordinators (partnership) for shared workload and visible working leaders
- Create co-chairs for MAPP Steering Committee for credibility and balance of power
- Allocate sufficient time to plan the CHNA in order to be effective in implementation
- Engage all sectors in the community
- Be clear about expectations within the process (i.e. groups will not only identify needs but also carry out action plans)

Lessons Learned

- Time constraints this is no one's full time job
- Role of hospital equal partner in process
- Accept new partners throughout the process
 - Welcome them
 - Educate them
- Combine existing resources for maximum efficiency and effectiveness
- Implement and monitor progress of action plans
- Be FLEXIBLE: things will change, but the goal is to improve the health of the community

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Lessons Learned

- Understand the different roles of hospitals, public health and other community sectors
 - Develop timeline to meet everyone's requirements
 - Crosswalk of IPLAN/IRS requirements
- Balance of power gave ownership to community
- It's important to have a timeline and schedule meetings in advance

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Questions? Maximize or We'll take live minimize side bar questions at this time. Please use the Raise hand raise hand option to option be un-muted, or submit a question via the chat feature. Submit questions Partnering for CHNA and IPLAN July 23, 2013 PUBLIC HEALTH

Upcoming Training:

Measuring Community Health Improvement Implementation Webinar

Tuesday, August 20th 1:30 PM - 3:00 PM

Illinois Performance Improvement Conference Tuesday, August 27th 8:30 AM – 4:00 PM Northfield Center, Springfield IL

Registration is available at: www.iphionline.org





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Feedback

- Please complete the evaluation form.
- Your input is used to plan future offerings.





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Thank You!

If you have training or technical assistance follow-up needs, contact:

Kristin Monnard, Program Assistant 312.850.4744 Kristin.Monnard@iphionline.org

Laurie Call, Director Laurie.Call@iphionline.org





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